

THE LIST

Compiled by Todd Kehoe
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ARCHITECTURE FIRMS

RANKED BY ARCHITECTURE BILLINGS IN LOCAL OFFICES IN 2015

Rank	Business name / Prior rank Website	Address Phone	Total 2015 local architectural billings	Billings for 2015 Capital Region projects	Projects completed in 2015	Current active projects	Licensed architects	Principal(s)
1	EYP Inc. ① eypae.com	201 Fuller Rd. 5th Fl. Albany, NY 12203 518-795-3800	\$46.38 million	\$27.2 million	75	250	26	Tom Birdsey
2	CSArch Architecture Engineering Construction Management ② csarchpc.com	40 Beaver St. Albany, NY 12207 518-463-8068	\$10.38 million	\$8.96 million	38	55	16	Randolph Collins, rcollins@csarchpc.com Daniel Woodside, dwoodside@csarchpc.com
3	M+W U.S. Inc. - A Company of the M+W Group ③ mwgroup.net	201 Fuller Rd. #401 Albany, NY 12203 518-266-3400	\$9.35 million	\$8.6 million	9	4	12	Ron Oakley
4	architecture+ ③ aplususa.com	297 River St. Troy, NY 12180 518-272-4481	\$7.91 million	\$7.91 million	33	71	15	Francis Murdock Pitts Brian Barker Joseph Lomonaco J. Michael Bergen Vincent Lepera Sara K. Wengert Mary Kate Young
5	JMZ Architects & Planners P.C. ⑤ jnzarchitects.com	190 Glen St. P.O. Box 725 Glens Falls, NY 12801 518-793-0786	\$6.99 million	\$1.02 million	11	3	14	Tenee Casaccio, tenee@jnzarchitects.com Robert Joy, rjoy@jnzarchitects.com George Green, ggreen@jnzarchitects.com Karin Kilgore-Green, kgreen@jnzarchitects.com James Raesly, jraesly@jnzarchitects.com Jean Stark, jstark@jnzarchitects.com Kristin Schmitt, kschmitt@jnzarchitects.com
6	Mosaic Associates Architects ④ mosaicaa.com	The Frear Bldg. 2 3rd St. #440 Troy, NY 12180 518-479-4000	\$5.93 million	\$4.17 million	42	63	11	Michael Fanning, mfanning@mosaicaa.com John Onderdonk, jonderdonk@mosaicaa.com John Jojo, jjojo@mosaicaa.com
7	SEI Design Group ⑥ seidesigngroup.com	187 Wolf Rd. #304 Albany, NY 12205 518-435-2467	\$5.26 million	\$1.75 million	26	38	3	Matt Monaghan, msm@seidesigngroup.com
8	Synthesis Architects LLP ⑦ synthesisllp.com	162 Jay St. Schenectady, NY 12305 518-370-1576	\$5.07 million	\$5.07 million	17	35	5	Michael Szemansco Jim Graham
9	SMRT Architects & Engineers P.C. ⑩ smrtinc.com	11 Century Hill Dr. #207 Latham, NY 12110 518-782-2316	\$4.46 million	\$3.57 million	41	47	2	Elien Belknap
10	ENVISION Architects P.C. ⑧ envisionarchitects.com	52 James St. Albany, NY 12207 518-462-1848	\$2.8 million	\$2.8 million	20	60	6	Michael Poost, michael@envisionarchitects.com Ted Mallin, ted@envisionarchitects.com
11	Hyman Hayes Associates LLC ⑨ hymanhayes.com	6 Wembley Court Albany, NY 12205 518-452-3470	\$2.4 million	\$2.2 million	25	85	8	Myles Hyman, mhyman@hymanhayes.com Stanley Hayes, shayes@hymanhayes.com David Loucks, dloucks@hymanhayes.com
12	Saratoga Associates Landscape Architects, Architects, Engineers and Planners. P.C. ⑪ saratogaassociates.com	4 Congress Park Centre 21 Congress St., #201 Saratoga Springs, NY 12866 518-587-2550	\$2 million	\$1 million	20	20	5	Daniel Shearer, dshearer@saratogaassociates.com Donald Minnery, dminnery@saratogaassociates.com Matthew Allen, mallen@saratogaassociates.com
13	Trudeau Architects PLLC ⑭ truarchs.com	219 Forts Ferry Rd. Latham, NY 12110 518-785-5851	\$1.83 million	\$1.42 million	9	13	1	Bart Trudeau, Bart@truarchs.com
14	C.T. Male Associates Engineering, Surveying, Architecture & Landscape Architecture D.P.C. ⑮ ctmale.com	50 Century Hill Dr. Latham, NY 12110 518-786-7400	\$1.78 million	\$1.78 million	123	NA	2	Ed Garrigan, e.garrigan@ctmale.com Richard Campagnola, r.campagnola@ctmale.com
15	Re4orm Architecture ⑯ re4ormarchitecture.com	323 Clinton St. Schenectady, NY 12305 518-399-4174	\$1.6 million	\$1.6 million	10	NA	2	James Pollard, jt@re4ormarchitecture.com
16	Richard E. Jones Associates Architects - Planners ⑰ rejaarchitects.com	339 Aviation Rd. Queensbury, NY 12804 518-793-1015	\$1.57 million	\$1.19 million	12	22	2	Richard Jones, richardjones@rejaarchitects.com Craig Jones, craigjones@rejaarchitects.com
17	Bergmann Associates ⑱ bergmannpc.com	108 Madison Ave. Ext. Albany, NY 12203 518-862-0325	\$1.5 million	\$1.5 million	4	7	4	Steven Boisvert, sboisvert@bergmannpc.com
18	Butler Rowland Mays Architects LLP ⑲ brmarchitects.com	57 W. High St. Ballston Spa, NY 12020 518-885-1255	\$1.12 million	\$350,000	6	6	5	Paul Mays Steven Rowland
19	Pacheco Ross Architects P.C. ⑳ pra-pc.com	72 Voorheesville Ave. P.O. Box 558 Voorheesville, NY 12186 518-765-5105	\$1 million	\$100,000	1	3	2	Dennis Ross, dar@pra-pc.com David Pacheco, djp@pra-pc.com
20	Tetra Tech Architects & Engineers ㉑ tetratechae.com	80 State St. 12th Fl. Albany, NY 12207 518-434-3133	\$898,400	\$898,400	2	5	2	Priscilla Barclay, priscilla.barclay@tetratech.com Margaret Frank, margaret.frank@tetratech.com Garrett Hamlin, garrett.hamlin@tetratech.com
21	Dave Sadowsky Architect P.C. ㉒ sadowskyarchitect.com	97 Maxon Rd. Petersburg, NY 12138 518-658-2830	\$850,000	\$850,000	3	8	2	Dave Sadowsky, dave@sadowskyarchitect.com
22	Keystone Architectural Services PLLC ㉓ keystonearchitectural.com	198 Delaware Ave. Delmar, NY 12054 518-439-4795	\$770,000	\$770,000	103	20	1	William Matuszek, wmatuszek@keystonearchitectural.com
23	Griffith Dardanelli Architects ㉔ gdarc.com	670 Franklin St. Schenectady, NY 12305 518-370-0767	\$750,000	\$750,000	20	NA	2	Sandra Dardanelli Karl Griffith
24	Wallant Architects ㉕ wallantarchitects.com	883 Broadway Albany, NY 12207 518-436-9454	\$592,000	\$592,000	9	14	1	Scott Wallant, wallant@wallantarchitects.com

► CLOSER LOOK

\$105M

Total billings for the top 10 firms on The List in 2015.

BLUEPRINT FOR GROWTH

Several firms on The List this year grew billings by more than 20 percent between 2014 and 2015. To see this and more data, check out the online version of The List at bizj.us/1kp1f0.

Firm	Growth in firmwide billings
Butler Rowland Mays Architects LLP	50.37%
Dave Sadowsky Architect P.C.	40.50%
JMZ Architects & Planners P.C.	37.32%
Tetra Tech Architects & Engineers	23.15%
Trudeau Architects PLLC	22.46%

ABOUT THE LIST

The survey area includes Albany, Columbia, Fulton, Greene, Montgomery, Rensselaer, Saratoga, Schenectady, Schoharie, Warren and Washington counties. Information on The List was supplied by individual firms through questionnaires and could not be independently verified in all cases by the Albany Business Review. Phinney Design Group, ranked No. 13 last year, Harris A. Sanders Architects, No. 18, and Cotler Architecture, No. 23, did not respond to our inquiries by deadline. In case of ties, companies are listed alphabetically. NA denotes not answered or not applicable. A * for prior rank indicates the firm was not on last year's List.

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